

March 6, 2014

MEDIA CONTACT:

Tyler Riddell

Tiburon, Inc.

(951) 795–3077

## Tiburon Announces Record Q4 2013 Bookings and Carries Momentum into Q1 2014

**SAN RAMON, CA (March 6, 2014)** – Tiburon, Inc., a portfolio company of The Gores Group and a leading provider of public safety software solutions, today announced the company had its strongest Q4 2013 bookings in several years, contributing to an exceptionally strong start to 2014.

Tiburon's Q4 results include both new business bookings as well as upgrades by existing customers to the latest Tiburon platforms of public safety solutions. The fourth quarter was the company's strongest performance in more than three years. Major client awards for Tiburon CAD: Dispatch Now edition brought significant diversity to Tiburon's growing family of clients. Clients include: Madison County, New York; Ruston Police department and Lincoln Parish Sheriff, Louisiana; Leslie County, Lee County and Wolfe County, Kentucky; Columbia County, New York; Washington-Yuma County, Colorado; Hall County, Georgia, and Porter County, Indiana, which completed a major upgrade to Tiburon Mobile: MobileCOM Edition.

"I am thrilled with our Q4 sales growth and excited about the already stellar start to 2014. Our mission continues to be the leader of the evolution of Public Safety technology and to deliver the best solutions and service to the agencies and communities we serve," said Jonathan Huberman, President and CEO of Tiburon. "All of us at Tiburon are committed to driving the company toward reaching our goal of being the best Public Safety solutions provider in the industry."

Tiburon's Public Safety as a Service (PSaaS), which includes CAD, mobility solutions, analytics, and features rich records management applications, continues to transform the public safety industry with agencies worldwide seamlessly migrating to either a hosted deployment and subscription-based model or a standard on premise implementation. Tiburon helps law enforcement, fire and 9–1–1 emergency services do more with less without sacrifice.

"Leveraging fourth quarter 2013's success, we are excited to be on track to meet or exceed our sales bookings for the first quarter in 2014," said Cliff Micham, Senior Vice President of Worldwide Sales and Marketing. "Tiburon's commitment to helping clients serve and protect citizens and deliver the software and service they expect, is one we've shared for more than 30 years."

## About Tiburon

Established in 1980, Tiburon, Inc. is a leading provider of integrated computer-aided dispatch (CAD), mobile, records management system (RMS) and analytics solutions to the public safety and security industry and the innovative provider of the Public Safety as a Service (PSaaS) platform. The company also offers fully integrated solutions for field reporting, corrections management, NIEM-compliant data sharing and related implementation services for any size or type of agency or firm. From mission-critical conditions to daily operations, across complex multi-agency and multi-jurisdictional environments, Tiburon's partnership and technology helps clients save lives, optimize resources, and improve property saving and protective services. For more information, visit www.tiburoninc.com or call (800) 428–5534.

## **About The Gores Group**

The Gores Group, LLC is a global investment firm focused on acquiring controlling interests in mature and growing businesses which can benefit from the firm's operating experience and flexible capital base. The firm combines the operational expertise and detailed due diligence capabilities of a strategic buyer with the seasoned M&A team of a traditional financial buyer. The Gores Group, which was founded in 1987 by Alec E. Gores, has become a leading investor having demonstrated over time a reliable track record of creating substantial value in its portfolio companies alongside management. Headquartered in Los Angeles, The Gores Group maintains offices in Boulder, CO, and London, UK. For more information, please visit www.gores.com.